

# Dongin Kim

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<b>Field</b>	Agricultural economics, international trade, global value chain, agribusiness	
<b>Employment</b>	<ul style="list-style-type: none"><li>• Research Assistant Professor <i>North Dakota State University</i></li><li>• Lecturer <i>Southern Connecticut State University</i></li><li>• Futures and Options Analyst <i>Korea Investment &amp; Securities, South Korea</i></li><li>• Commodity Analyst <i>Korea Price Data System, South Korea</i></li></ul>	<ul style="list-style-type: none"><li>Aug 2023 – Current</li><li>Aug 2022 – May 2023</li><li>Jan 2016 – Oct 2016</li><li>Jan 2013– Jan 2016</li></ul>
<b>Education</b>	<ul style="list-style-type: none"><li>• Ph.D. in Agricultural and Resource Economics <i>University of Connecticut, Storrs, CT</i></li><li>• M.Sc. in Management Engineering <i>KAIST College of Business, South Korea</i></li><li>• B.A. in Financial Economics, Minor in Mathematics <i>University of Rochester, Rochester, NY</i></li></ul>	<ul style="list-style-type: none"><li>2023</li><li>2013</li><li>2010</li></ul>
<b>Publications</b>	<i>Refereed Articles</i> † indicates the lead author and ‡ the corresponding author <ul style="list-style-type: none"><li>[7] Kim, D.<sup>†‡</sup>, S. Steinbach, and C. Zurita (2025). Virtual Water Trade and Economic Integration: The Role of Trade Agreements in Global Water Redistribution. <i>Applied Economic Perspectives and Policy</i>, (*Published Online). <a href="#">↗</a> .</li><li>[6] Kim, D.<sup>†‡</sup> and S. Steinbach (2025). Is the WTO Passé? The Impact of Multilateral Economic Integration on Agri-Food Global Value Chains. <i>The World Economy</i>, (*Published Online). <a href="#">↗</a></li><li>[5] Gordeev, S.<sup>†‡</sup>, J. Jelliffe, D. Kim, and S. Steinbach (2025). What Matters for Agricultural Trade? Assessing the Role of Trade Deal Provisions Using Machine Learning. <i>Applied Economic Perspectives and Policy</i>, (*Published Online). <a href="#">↗</a></li><li>[4] Kim, D.<sup>†</sup> and S. Steinbach<sup>‡</sup> (2025). Rising Protectionism and Foreign Direct Investment. <i>Review of World Economics</i>, 161. <a href="#">↗</a></li><li>[3] Kim, D.<sup>†</sup>, S. Steinbach<sup>‡</sup>, and C. Zurita (2024). Deep Trade Agreements and Agri-Food Global Value Chain Integration. <i>Food Policy</i>, 127. <a href="#">↗</a></li><li>[2] Kim, D.<sup>†</sup> and S. Steinbach<sup>‡</sup> (2024). The Linder Hypothesis for Foreign Direct Investment Revisited. <i>Review of International Economics</i>, 32(4). <a href="#">↗</a></li><li>[1] Ahn, S.<sup>†</sup>, D. Kim, and S. Steinbach<sup>‡</sup> (2023). The Impact of the Russian Invasion of Ukraine on Grain and Oilseed Trade. <i>Agribusiness</i>, 39(1). <a href="#">↗</a></li></ul> <i>Working Papers</i> <ul style="list-style-type: none"><li>• Kim, D.<sup>†</sup> and S. Steinbach.<sup>‡</sup> Preferential Trading in Agriculture: New Insights from a Structural Gravity Analysis and Machine Learning. (R&amp;R, <i>American Journal of Agricultural Economics</i>).</li></ul>	

- Kim, D.<sup>†‡</sup>, J. Kim, and S. Steinbach. How Relative Tariffs Drive Regional Disparities in U.S. Farm Income? [↗](#)
- Zurita, C.<sup>†‡</sup>, S. Steinbach, and D. Kim. Trading Blows, Losing Bushels: Global Implications of U.S. Tariff Escalation for Agri-Food Trade and Welfare. [↗](#)
- Kim, D.<sup>†</sup>, C. Zurita, and S. Steinbach.<sup>‡</sup> The Internal Geography of U.S. Agribusinesses. [↗](#)

#### *Outreach and Research Reports*

- Steinbach, S., Y. Yildirim, C. Zurita, and D. Kim. (2024). Understanding Trade Strategy Impacts on Soybean Exports and Farm Income in North Dakota. *CAPTS White Paper*. [↗](#)
- Steinbach, S. and D. Kim. (2025). The Impact of the WTO on Virtual Water Trade and Global Water Reallocation. *IATRC Commissioned Paper*, (Forthcoming). [↗](#)

## Grants

#### *Funded Projects*

- Measuring the Impact of Foreign Trade Shocks on Agriculture in the United States. *NIFA AFRI*. PI: D. Kim, \$180,000 (2021–2026).
- Identifying Emerging Foreign Market Opportunities for North Dakota Soybean through Advanced Economic Analysis. *North Dakota Soybean Council*. PI: S. Steinbach, Co-PI: D. Kim, \$50,000 (2024–2025).
- Enhancing Global Food Supply Chain Modeling with a Transdisciplinary Network, Open Data Ecosystem, and Big Data Analytics. *North Dakota State University*. PI: S. Steinbach, Co-PIs: B. Choi, D. Kim, M. Yuan, \$100,000 (2024–2025).

#### *Pending Projects*

- Resilience to Trade Shocks in U.S. Agri-Food Supply Chains: Firm-Level Adaptation and Farmer–Rancher Competitiveness in Global Markets. *NIFA AFRI*. PI: D. Kim, Co-PI: S. Steinbach, \$270,000.
- Leveraging Advanced Machine Learning to Assess the Impact of Sustainability Provisions in Trade Agreements on Virtual Water Trade. *NIFA AFRI*. PI: D. Kim, Co-PI: S. Steinbach, \$300,000.
- Assessing the Impact of Trade Cost Shocks on Agri-Food Global Value Chain Integration. *NIFA AFRI*. PI: S. Steinbach, Co-PIs: D. Kim, S. Lim, T. Reardon, Amount: \$800,000.
- Transforming Ag Trade and Policy Research through a Transdisciplinary Network, Open Data Ecosystem and Big Data Analytics. *NIFA DSFAS*. PI: S. Steinbach, Co-PIs: B. Choi, D. Kim, A. Sharma, M. Yuan, G. Munisamy, \$1,150,000.

## Teaching Experience

#### *Instructor*

- Macroeconomics [Syllabus](#) [↗](#) (3.9/5) Spring 2024  
*Department of Agribusiness & Applied Economics, North Dakota State University*
- Principles of Macroeconomics [Syllabus](#) [↗](#) (4.4/5) Spring 2022, Fall 2022  
*Department Economics, Southern Connecticut State University*
- Applied Business Statistics [Syllabus](#) [↗](#) (4.2/5) Spring 2023  
*Department Economics, Southern Connecticut State University*

#### *Teaching Assistant*

- Business Organization and Labor Markets Fall 2019, Fall 2020  
*Department of Agricultural Economics, University of Connecticut*

- Intermediate Applied and Resource Economics Spring 2020, Spring 2021  
*Department of Agricultural Economics, University of Connecticut*

<b>Presentations</b>	AAEA Annual Meeting, Denver, CO	Jul 29, 2025
	ASSA Annual Meeting, San Francisco, CA	Jan 5, 2025
	IATRC Annual Meeting, Fort Lauderdale, FL	Dec 10, 2024
	AAEA Annual Meeting, New Orleans, LA	Jul 30, 2024
	WAEA Annual Meeting, San Francisco, CA	Jun 24, 2024
	IATRC Annual Meeting, Clearwater Beach, FL	Dec 12, 2023
	AAEA Annual Meeting, Washington, DC	Jul 24 & 25, 2023
	CEPR Summer Symposium, University of Surrey, UK	Jul 4, 2023
	IATRC Summer Symposium, Virtual	Jun 26, 2023
	IATRC Annual Meeting, Clearwater Beach, FL	Dec 12, 2022
	AAEA Annual Meeting, Anaheim, CA	Aug 1, 2022
	NAREA Annual Meeting, Mystic, CT	Jun 12, 2022
	ARE Seminar, University of Connecticut, Storrs, CT	Feb 4, 2022
	IATRC Annual Meeting, Virtual	Dec 14, 2021
	AAEA Annual Meeting, Virtual	Aug 3, 2021
	ARE Seminar, University of Connecticut, Storrs, CT	Jan 15, 2021

<b>Awards &amp; Scholarships</b>	<i>Best Paper Award of the International Section, AAEA</i>	2025
	<i>Outstanding Publication Award, WAEA</i>	2025
	<i>Travel Support, IATRC Annual Meeting, IATRC</i>	2022
	<i>Travel Award, ARE, UConn</i>	2020, 2021, 2022
	<i>National Fellowships Incentive Program, ONSF, UConn</i>	2021
	<i>Pre-doctoral Fellowship, ARE, UConn</i>	2020, 2021
	<i>Conference Participation Award, The Graduate School, UConn</i>	2020
	<i>Bishop-Carrier Scholarship, CAHNR, UConn</i>	2020
	<i>Academic Excellence, KAIST Business School</i>	2011
<i>Dean's List, University of Rochester</i>	2007, 2008, 2009	

**Services**      *Associations:* AAEA, ASSA, WAEA, NAREA  
*Referee Service:* RoIE, AEPP, Choices, Food Policy, Applied Economics, Agribusiness

<b>References</b>	Prof. Sandro Steinbach Agribusiness and Applied Economics North Dakota State University <a href="mailto:sandro.steinbach@ndsu.edu">sandro.steinbach@ndsu.edu</a>	Prof. Rigoberto A. Lopez Agricultural and Resource Economics University of Connecticut <a href="mailto:rigoberto.lopez@uconn.edu">rigoberto.lopez@uconn.edu</a>
	Prof. Charles Towe Agricultural and Resource Economics University of Connecticut <a href="mailto:charles.towe@uconn.edu">charles.towe@uconn.edu</a>	